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CHINESE  
INVESTMENT  
IMMIGRATION  
WHITE PAPER

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CHINESE IMMIGRATION MAP

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# Foreword

**Rupert Hoogewerf**

Chairman and chief researcher of Hurun Report



Last year marked a turning point for China's economy. Significant events included the official launch worldwide of the Common Reporting Standard and the Fed continuing to raise interest rates. At the time of writing, the yuan had fallen 13% against the dollar since 2014, depreciating from 6.1 to 6.9. In China, new policies have made their effects felt, including property purchase restrictions in first-tier cities, clarification of estate tax trends, tightening of foreign exchange controls and the Belt and Road initiative's promotion of international ties. These wide-ranging new developments present HNWI's looking to invest and emigrate overseas with an ever-widening array of choices.

The sharp depreciation of the yuan coupled with rising domestic property prices have led HNWI's to consider overseas immigration and the timing, location and method of overseas property purchases more cautiously than before. Indeed, according to the findings of the *Hurun Best of the Best Awards 2017*, fewer HNWI's are considering overseas emigration for the first time in recent years. Nevertheless, 44.5% of respondents still said they would consider it. Two thirds believe that after ten years, China's development will be on par with that of the USA.

As traditional emigration destinations gradually tighten their immigration policies, a number of EU and Commonwealth member states are beginning to roll out attractive immigration policies. Consequently, nations such as Malta, Antigua and Barbuda have entered the *Chinese Immigration Index TOP10* list for the first time. HNWI's are beginning to favour countries with favorable immigration policies, pleasant living environments, low barriers, short processing times, low costs and global taxation benefits. In terms of investment, asset allocation is not the sole motivation for emigration, with good educational and living environments and wealth inheritance also taken into consideration. The data show that 76% and 64% of the respondents respectively emigrated to gain access to better education and a more pleasant living environment, showing 73% and 68% growth rates respectively. 27% of the respondents indicated that better opportunities for allowing their family to inherit wealth spurred their move overseas, reflecting a growing concern among HNWI's.

This year marks both the 20th anniversary of Visas Consulting Group's settlement to China, and the fourth year of the *Chinese Investment Immigration White Paper*. This year, we have taken a regional approach, conducting an in-depth comparison of emigration and property purchase preferences among HNWI emigrants hailing from China's different regions. For four consecutive years, this white paper has gone deeper and deeper to analyze the attitudes of and trends among Chinese HNWI overseas emigrants and homebuyers from a variety of perspectives, providing valuable insights for HNWI's and emigration agencies alike. We hope you find it informative, and we look forward to hearing your feedback. Enjoy reading.

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When publishing this report, VCG aims to lead the development of investment immigration industry and demonstrate a sense of social responsibility in serving emigrants, as well as reflecting its "people-oriented" organizational service concept.

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Hurun Report is the authoritative source on China's high net worth individual (HNWI) population across a range of media.

# Opening

## David Chen

*Partner Lawyer, Visas Consulting Group; experienced immigration lawyer. Graduated with an LLB degree from Law School of Fudan University, Shanghai, in 1992, and qualified as a lawyer the following year. He has provided immigration services since 1997, making him one of China's longest-serving lawyers in this field.*



In 2014, Visas Consulting Group (VCG) and Hurun Report published China's first ever investment immigration white paper, with its results cited by the United States' *Fortune* magazine.

In 2015, we focused on the new concept of 'global citizenship 1.0' to explore the lifestyles of Chinese HNWI emigrants, and successfully launched China's first comprehensive quantitative international immigration index.

In 2016, Visas Consulting Group and Hurun Report focused on overseas asset allocation, taking a look at emigration to the United States in particular

detail. Over the past three years, then, our white papers have taken a leading role in filling in the gaps in the immigration industry.

At present, factors such as environment, economy, education are affecting the standard of living in China significantly. Consequently, a great many HNWIs are choosing to disperse their assets overseas. According to the findings of the Hurun Research Institute, up to 80% of China's HNWIs seek to invest overseas in future.

Over the next few years, the numbers of Chinese investing in overseas assets will increase, and at the same time, awareness of wealth inheritance issues is set to grow among Chinese families, while high house prices will unleash a fourth wave of emigration. Which regions of China will see the most emigration? Where will they choose to go, and for what reasons?

With these considerations in mind, we decided to focus on location in the *Chinese Investment Immigration White Paper 2017*, tracing out a map of the favoured locations for emigration and property purchases among Chinese investors.

This year also marks twenty years since Visas Consulting Group entered the Chinese market, and I consider myself very fortunate to have contributed to the establishment of its work. Over my twenty years at the helm of the company, I have witnessed the gradual maturation of the Chinese emigration industry, and with my professional background as a lawyer, I have led us to assist tens of thousands of clients to apply successfully for emigration, allowing them to fulfill their commitments to their families, and to realize their dreams.

Over the past two decades, Visas Consulting Group have carried out detailed due diligence without fail on selected projects, painstakingly studying the relevant legal provisions to ensure the security of every single one of them. As a result, we have maintained a flawless record for our clients, succeeding in every project thus far undertaken. Visas Consulting Group is committed to the highest levels of professionalism in our legal undertakings, guaranteeing our clients a better future.

This year we have teamed up with Hurun Report once again to provide forward-looking guidance for the immigration industry with an objective stance, professional analysis and accurate data, as well as a variety of pertinent reference points for investors. We believe that in the context of China's economic transformation, this year's white paper will familiarise its readership with a broad range of immigration data and trends.

Visas to your future!

# Visas Consulting Group

## The History of VCG

In 1974, Visas Consulting Group (VCG) was founded in Montreal by lawyer Gaston Perron. It has since become a leading international provider of immigration legal services, with wholly owned or joint-venture legal practices in the USA, Canada, UK, Australia and New Zealand. VCG was also one of the first practices to enter the Chinese market, having done so in 1997, and it now has branches nationwide.

## The VCG Way: Professionalism Oriented

To ensure professional standards and the highest quality of service, VCG's staff in China includes a large team of foreign lawyers, immigration advisers and immigration consultants, and it employs a number of former immigration officials. An immigration lawyer and an expert immigration adviser take personal charge of each case.

## Peace of Mind for Emigrants

The VCG team includes both domestic and international lawyers, and in key cases, VCG partner David Chen participates in the legal decision-making process. As a result of his first-class legal abilities and flawless track record, Chen has successfully been audited by China's large insurance groups, becoming the first in the industry to obtain a CNY100 million insurance for his legal practice. Over the years, VCG has helped tens of thousands of applicants to emigrate, and its success rate sets it apart its peers. In particular, when it comes to the US EB-5 investment program, Visas Consulting Group has long maintained a 100% success rate in three key areas: project success rate, I-526 provisional Green Card success rate, and I-829 permanent Green Card success rate.

## Industry Leader

In 2014, VCG combined with the world's top immigration law service organizations to launch the Investment Migration Council, and it serves as a member of the board. As the Council's only Chinese founding member, VCG upholds rigorous legal standards. VCG ensures the desired outcome of each project for its clients with detailed due diligence and scrupulous study of relevant legal terms. As a result, VCG has been successful in all of the projects it has undertaken on behalf of investors to date.

## Visas Consulting Group's Two Decades

This year marks VCG's twentieth anniversary in China. Over these two decades, VCG has unwaveringly maintained its commitment to sincere service and providing peace of mind for its clients, helping tens of thousands of clients to realise their dreams overseas. In every case, the interests of the client come first, and each one is treated as unique. In immigration procedures, VCG maintains impeccable attention to detail. In its residential services, VCG provides sincere and thoughtful assistance. Over time, VCG's staff have grown in their experience and wisdom.

Over the next 20 years, VCG will continue to focus on professional conduct and sincere customer service to help its clients fly higher and see farther in their new lives overseas.



# Chinese Immigration Index 2017

The *Chinese Immigration Index 2017* (CII 2017) assesses the attractiveness of major global emigration destinations on eight categories: education, investment destination preferences, immigration policy, property purchasing, personal taxation levels, medical care, visa-free travel and ease of adaptability.

## 3 years

The United States gains the highest score with 9 points, leading the *Chinese Immigration Index* for the third consecutive year.

## 200,000

Antigua has no global taxation, low thresholds, fast processing times, no residency requirements, easily obtained passports, and only requires a donation of USD200,000.

## 100,000

The Dominican government imposes zero taxes on citizens' overseas assets and charges USD100,000 for passports.

## 500,000

The requirement to purchase more than EUR500,000 of property, and its convenient and efficient "Golden Residence Permit" immigration policy, have attracted nearly 4000 Chinese families since 2014, as Portugal establishes itself as a hot alternative choice for European emigration.

## 22 years old

Quebec's relaunching of its investment immigration program, the raising of the age limit for dependent children (22), as well as the reform of citizenship requirements all help Canada to score highly in terms of immigration policy and investment immigration attractiveness.

Canada

No. 2

The USA

No. 1

Antigua

Dominica

Portugal



**The UK**  
No. 3

**8.38**

Despite being affected by security issues recently, with its developed welfare state, world-leading education and enviable living environment, among other benefits, the UK remains very attractive to many Chinese HNWIs.

**6.30**

In 2016, Ireland issued about 96,000 new residence permits – up 1000 year-on-year - with the total residence permits issued reaching 115,000 that year.

Ireland

**Malta**  
No. 5

**250,000**

Maltese immigration policy is relatively relaxed. Applicants can apply for residency having met requirements to buy more than EUR250,000 of government bonds and to purchase or lease property according to certain guidelines.

**7.80**

Australia has reduced age restrictions, and prioritises young and skilled migrants.

**Australia**  
No. 4

Spain

**400%**

A country with high European welfare standards, immigration to Spain increased by 400% in 2016, with 2236 applications approved. Furthermore, in the government's new immigration regulations, those who purchase property can obtain immigrant status for three generations of their family.

**CII 2017 Top 10**

- |       |       |
|-------|-------|
| 1 USA | 6 POR |
| 2 CA  | 7 IE  |
| 3 UK  | 8 ES  |
| 4 AU  | 9 ANT |
| 5 MLT | 10 DO |

Source: VCG and Hurun Research Institutes



# 2017 China Immigration Index Outline & Individual Score Rank

## CII 2017 Calculation Methodology

CII 2017 scores encompass eight categories, which include education, investment destination preferences, immigration policy, property purchasing, personal taxation levels, medical care, visa-free travel and ease of adaptability. The highest score for each individual category is 10 points, with scores ranked in descending order. In addition, each category is weighted differently. Education quality accounts for 25%, investment destination preferences and immigration policy for 15%, property purchasing, personal taxation levels, visa-free travel and medical care for 10%, and the ease of adaptability for 5%. In the final calculation, these eight scores are multiplied to form a single category according to the weightings, with these scores then combined together to form an overall score.

In 2015, the Visas Consulting Group and Hurun Research Institutes launched the *China Immigration Index* concept in the first edition of the white paper, using eight key indicators to begin researching, analyzing and summarizing the preferred investment emigration destinations of China's HNWIs.

In 2017, the Visas Consulting Group and Hurun Research Institutes examined countries worldwide capable of providing viable migration programs. Scores were determined using eight indicators: education, investment destination preferences, immigration policy, property purchasing, personal taxation levels, medical care, visa-free travel and ease of adaptability. For two reasons – the exclusion of countries with largely stagnant investment immigration policies (such as Singapore) or without viable immigration programs (such as Germany), and the inclusion of this year's hot topic of the Common Reporting Standard (CRS) - the *China Immigration Index 2017* has changed significantly since last year. The top 10 countries are the USA, Canada, the UK, Australia, Malta, Portugal, Ireland, Spain, Antigua and Dominica.

The USA was the highest scoring country for the third consecutive year, ranking first in several categories. The USA also boasts the lowest threshold for investment immigration among developed countries and the most convenient policies, and these features coupled with its peerless educational envi-

ronment and stable economic development, combine to make it the most highly favored emigration destination for Chinese HNWIs and their children.

Since the publication of last year's white paper, investment immigration to the United States (EB-5) has become a hot topic in the wake of Donald Trump's surprise election victory. Despite initial fears, according to the feedback from this year's survey, China's HNWIs are no longer concerned about the Trump effect on the USA's EB-5 employment and investment program. Another hot topic is the United States' investment immigration policy being delayed once again this year, with the required level of investment seeming likely to be raised. At present, though, investment immigrants to the United States only need to invest USD500,000, with the funds returned to them after 5-7 years, and for many families, this is an extremely low threshold. In short, the USA remains one of the foremost investment immigration destinations among Chinese immigration applicants.

Canada's ranking rose to second place. Canada's strong education and healthcare systems and well-established overseas Chinese communities have long earned it a significant degree of recognition among China's HNWIs. Their investment in Canadian property, particularly in Vancouver and Toronto, reached its peak in 2016. In this year's rankings, Quebec's relaunching of its investment immigration program, the Liber-

al government's raising of the age limit for dependent children (22), as well as the reform of citizenship requirements all help Canada to score highly.

The UK scored 8.38 points this year, remaining in the top three. With its developed welfare state, world-leading education and enviable living environment, among other advantages, the UK remains very attractive to many Chinese HNWI.

Fourth-placed Malta, a new entry on the index, is the emigration dark horse this year. Malta scored well in terms of immigration policy, gaining 8 points. Applicants can apply for residency having met requirements to buy more than

EUR250,000 of government bonds and to purchase or lease property according to certain guidelines. Portugal ranks sixth. Its minimum property purchase requirement of EUR500,000, and its "Golden Residence Permit" immigration policy, has attracted nearly 4000 Chinese families since 2014, as it establishes itself as a hot alternative choice for European emigration.

Chinese HNWI have been paying close attention to the implications of the CRS, with authorities beginning to make plans to tax overseas assets since 2016. As a result, tax havens such as Antigua and Dominica have made their debut appearances on the index.

# No. 1 USA: 9.0

*With 9 points, the USA was the highest scoring country for the third consecutive year. It fared particularly well in the categories of education, investment destination preference, immigration preference, property purchasing, visa-free travel and ease of adaptability, ranking first in all of them.*

## CII TOP 10

The scores of the following countries are only for the mainstream emigration destinations that provide viable migration programs for Chinese HNWI

Rank		Education	Investment Destination Preference	Immigration Policy	Property Purchasing	Personal Taxation Levels	Medical Care	Visa-Free Travel	Ease of Adaptability	Weighted Score
1	USA	10/10	10/10	8/10	10/10	6/10	7/10	10/10	10/10	9.00
2	CA	8.5/10	9/10	8/10	9/10	7/10	9/10	10/10	10/10	8.68
3	UK	9/10	8.5/10	7/10	7/10	9/10	8/10	10/10	8/10	8.38
4	AU	8.5/10	7.5/10	6/10	7/10	7/10	9/10	9/10	9/10	7.80
5	MLT	6/10	7/10	8/10	4/10	6.5/10	7/10	6/10	6/10	6.40
6	POR	5/10	7/10	7.5/10	6/10	6/10	6/10	8/10	7/10	6.38
7	IE	6/10	7/10	4/10	5/10	7/10	7/10	9/10	7/10	6.30
8	ES	6/10	7.5/10	5/10	6/10	5/10	7/10	8/10	6/10	6.28
9	ANT	3/10	5/10	8/10	3/10	9/10	3/10	6/10	5/10	5.05
10	DO	2/10	1/10	8/10	1/10	8/10	3/10	5/10	4/10	3.75
Weighting		25%	15%	15%	10%	10%	10%	10%	5%	

Source: VCG and Hurun Research Institutes

# High Chinese Property Prices Driving Emigration

Executive CEO  
of Mutual Financial Group



**Mei Dezhao**

Executive CEO of  
Mutual Financial Group



**Hurun Report: What are your views on China's current economic environment, and how it affects overseas investment, emigration, and property purchase for HNWIs?**

**Mei Dezhao:** China's rapid economic growth has been miraculous, but over-reliance on a high growth model have led to a series of problems emerging. At the APEC China meeting in 2014, President Xi formally unveiled the *Belt and Road* strategy, which addresses how to tackle development issues as well as setting the direction for the future. Supply-side reforms over the last two years have promoted sound development, and I predict that China's economy will remain on a stable trajectory. I think that effective regulations are in place, new financial systems are relatively open and reasonable, the economy is gradually taking a more ecological direction, and growth

as a whole is developing in a transparent and stable manner. China and the rest of the world will become more deeply engaged. Emigration and investment are both good things, as long as they create social value. Based on the five major development concepts of 'innovation, coordination, environmentally friendly, openness, and sharing', international investment including investment immigration has a reasonable role to play in promoting positive development.

**Hurun Report: In recent years, most Chinese cities have seen property prices soar. Do you believe these high prices will lead to a new wave of emigration in future?**

**Mei Dezhao:** There are several reasons for emigration. First, demand for and curiosity about foreign social systems; second, the pursuit of high-quality edu-

cation, healthcare, travel, and health; third, the cost of emigration compared with the domestic cost of living; fourth, purely investment-related motivations. Naturally, there are many reasons as to why people invest overseas, and high property prices are one of them. Some HNWIs believe that compared with spending large sums on property domestically, the same amount could be better spent on foreign investment, emigration, and enjoying a better environment, education system, and medical services.

**Hurun Report: House prices in China's first and second-tier cities are currently much higher than those elsewhere. According to the economic outlook, what trends do you predict for property prices in third and fourth-tier cities?**

**Mei Dezhao:** House price rises will begin to slow down in third and fourth-tier cities, as supply is much higher than demand. However, the reason for the continued rise in house prices is due to commercial factors. In cities such as Shanghai, the local and expat populations are larger, demand continues to rise, and property prices continue to grow. While they may slow down, they will not begin to fall.

**Hurun Report: How is property price volatility likely to affect the choice of emigrating overseas among HNWIs?**

**Mei Dezhao:** Rising living costs led by housing prices have led some to choose overseas investment emigration. For them, high living costs make investing overseas a better choice. For those considering their children's education, having to spend millions of yuan on property in places like Shanghai, while facing significant job market pressures, compares much less favourably to spending a similar amount on investment emigration and gaining access to a range of benefits.

**Hurun Report: With regards to property purchase, what are the opportunities and challenges that HNWI investment immigrants face?**

**Mei Dezhao:** It is important to consider whether or not the country is suitable, taking factors such as climate, living environment, education, healthcare conditions, personal safety into account. HNWIs mainly face the following challenges. First, they need to get a legitimate, transparent and fair intermediary platform from which to gain information. Second,

emigration programs need to be tailored to the individual's personal and economic situation. For example, when arranging the emigration of one's children, parents need to take a holistic outlook, investing as a first step, followed by arranging emigration, before finally planning for their education and future development. Third, investors need to spend less in order to obtain higher returns. The returns are not merely financial; more important are the benefits gained by one's family in future. A emigration intermediary needs to provide comprehensive and professional information and services.

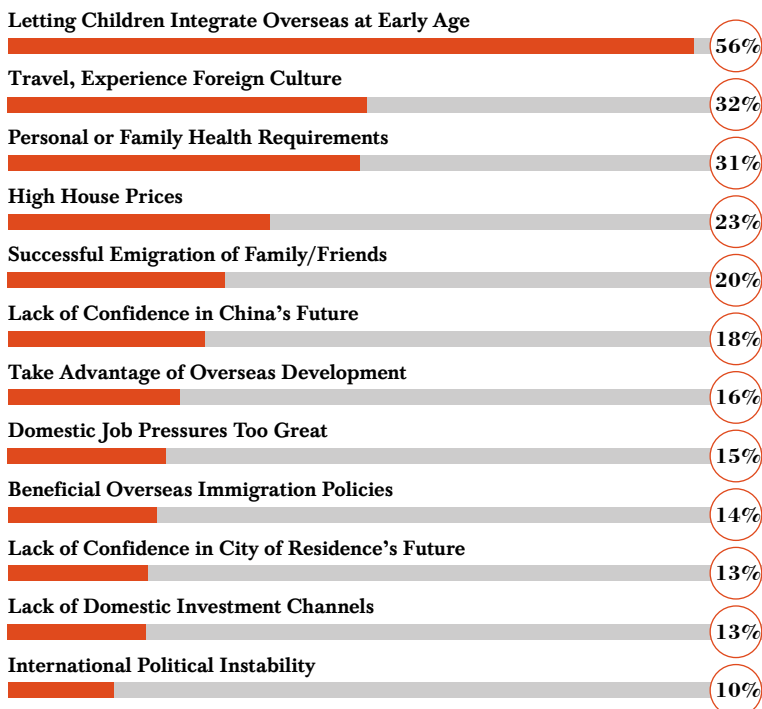
**Hurun Report: What is your advice for dealing with HNWIs looking to invest and emigrate overseas?**

**Mei Dezhao:** I hope that emigration agencies can truly understand HNWI needs, and at the same time, add other services into combined packages which include overseas emigration and investment.

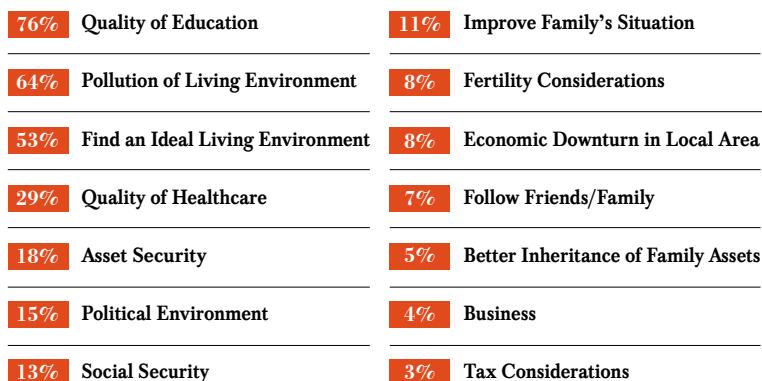


# Chinese Immigration Map

## Factors Driving Consideration of Overseas Emigration



## Reasons for Emigration

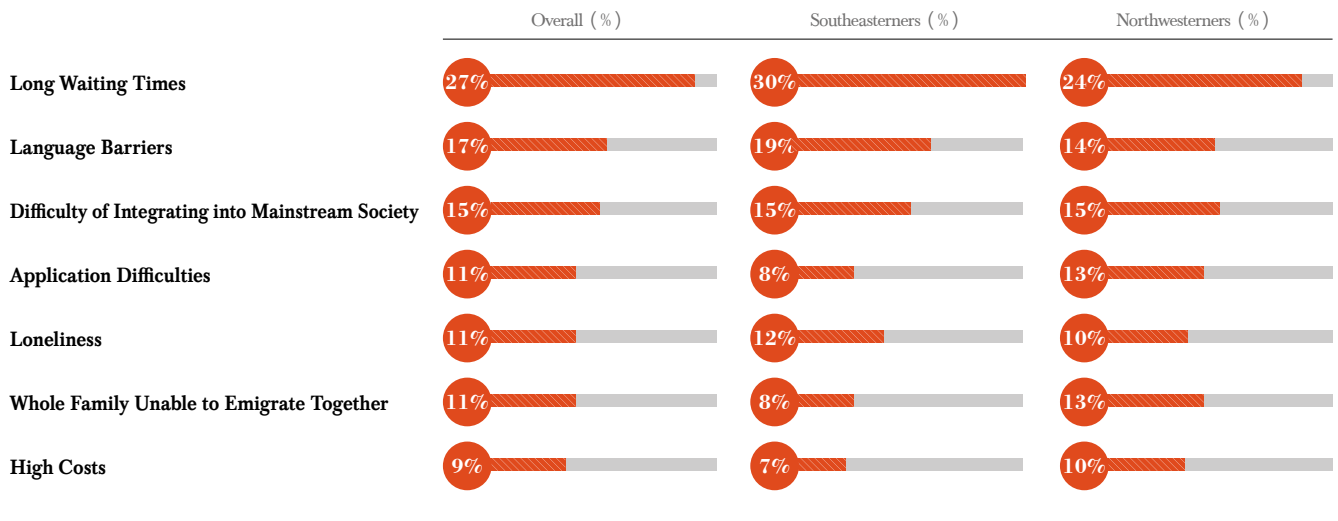


With China facing economic uncertainty, China's HNWI's continue to pursue overseas investment immigration, property purchases and education. According to this year's survey, the average assets of China's HNWI's amounted to CNY19.7 million, with property in China accounting for 47.7% of total assets. The average assets of East China-based HNWI's stood at CNY20.49 million, followed by an average of CNY19.67 million among the South China-based. Average assets of those in the North were CNY18.63 million, while the average of those in Central and West China were CNY18.06 million. For overseas investment immigrants, CNY3.23 million was the average acceptable emigration cost. More than 60% of the HNWI respondents (62%) believe that secondary school age is the best time to let their children emigrate overseas, reflecting the trend among HNWI's of sending their children abroad at increasingly low ages.

In terms of reasons for considering emigration, more than half want to let their children integrate overseas at an early age (56%), while almost a third wish to travel and experience foreign culture (32%), with personal or family health needs accounting for almost exactly the same proportion (31%). The main drivers of emigration can be boiled down to four main areas: education, pollution, desire for a better living environment, and healthcare, which accounted for 76%, 64%, 53% and 29% respectively.

The USA remains the emigration destination of choice among HNWI's once again. Their top ten destinations for emigration and property purchase are Los Angeles, Seattle, San Francisco, New York, Vancouver, Boston, Melbourne, Toronto, New Zealand and Sydney. The preferred locations among HNWI's differ according to the region they come from.

## Overseas Emigration Obstacles



The data shows that there are similarities among HNWI's from East and South China, and among those from West/Central and North China in terms of emigration and property purchase preferences. In order to reflect these regional variations more clearly, this white paper has divided them into 'Southeastern' and 'Northwestern' (also including Central China) categories.

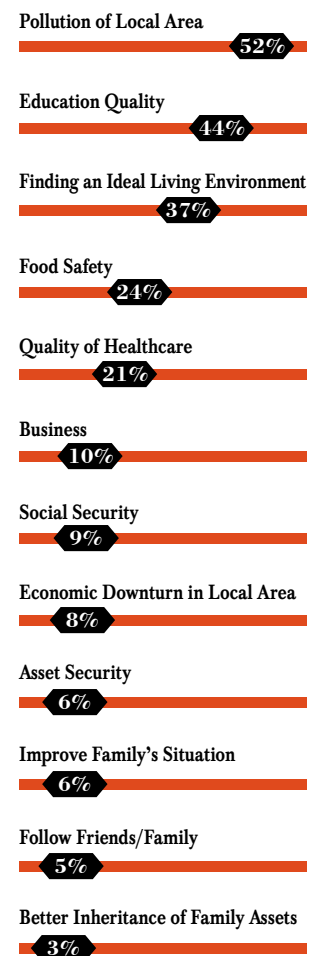
The more investment-focused Southeasterners prefer the economically developed coastal cities of the United States, including Seattle (13.1%), San Francisco (10.4%), New York (9.9%) and Boston (7.8%). For Northeasterners, hailing from dry and cold regions often suffering from high pollution levels, the desire to enjoy a better quality of life leads to them preferring destinations with clean air and access to nature such as New Zealand (5.4%) and Sydney (4.3%).

For HNWI's, overseas emigration offers better access to superior education, healthcare, environment, investment opportunities and tax and inheritance policies, but there are many obstacles in their

path. Overall, 27% say that long waiting times are their biggest hindrance, followed by language barriers and the difficulty of integrating into mainstream society with 17% and 15% respectively. Regional differences include Southeasterners - used to a faster pace of life - being more likely to be concerned by long waiting times, and Northwesterners worrying more about language barriers and loneliness. They also view application difficulties, not being able to emigrate together with one's whole family, and high costs as greater obstacles compared with Southeasterners.

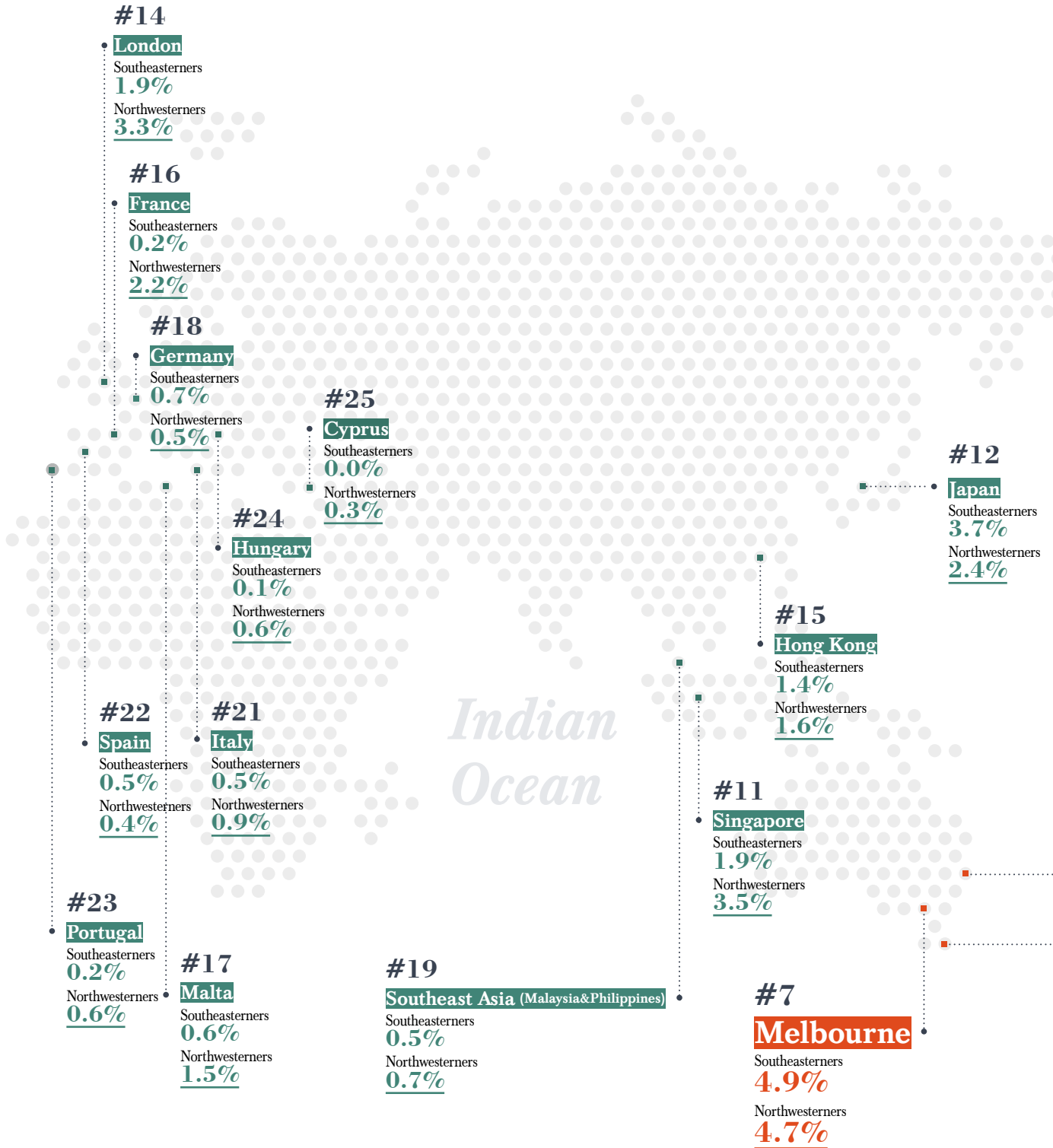
According to the survey, 34% of HNWI's would consider moving to another city within China. Among them, the main reason for this was pollution of one's area of residence, with 52%. Quality of education (44%), finding an ideal living environment (37%) food safety (24%) and the quality of healthcare (21%) also accounted for a high proportion. In the choice of which domestic city to live in, 46% of the HNWI respondents chose highly developed first-tier cities (Beijing, Shanghai, Shenzhen).

## Reasons for Considering Moving City within China



# Chinese Immigration Map

Note: "Southeasterners" contain HNWI's from the East and South China;  
 "Northwesterners" contain HNWI's from West/Central and North China



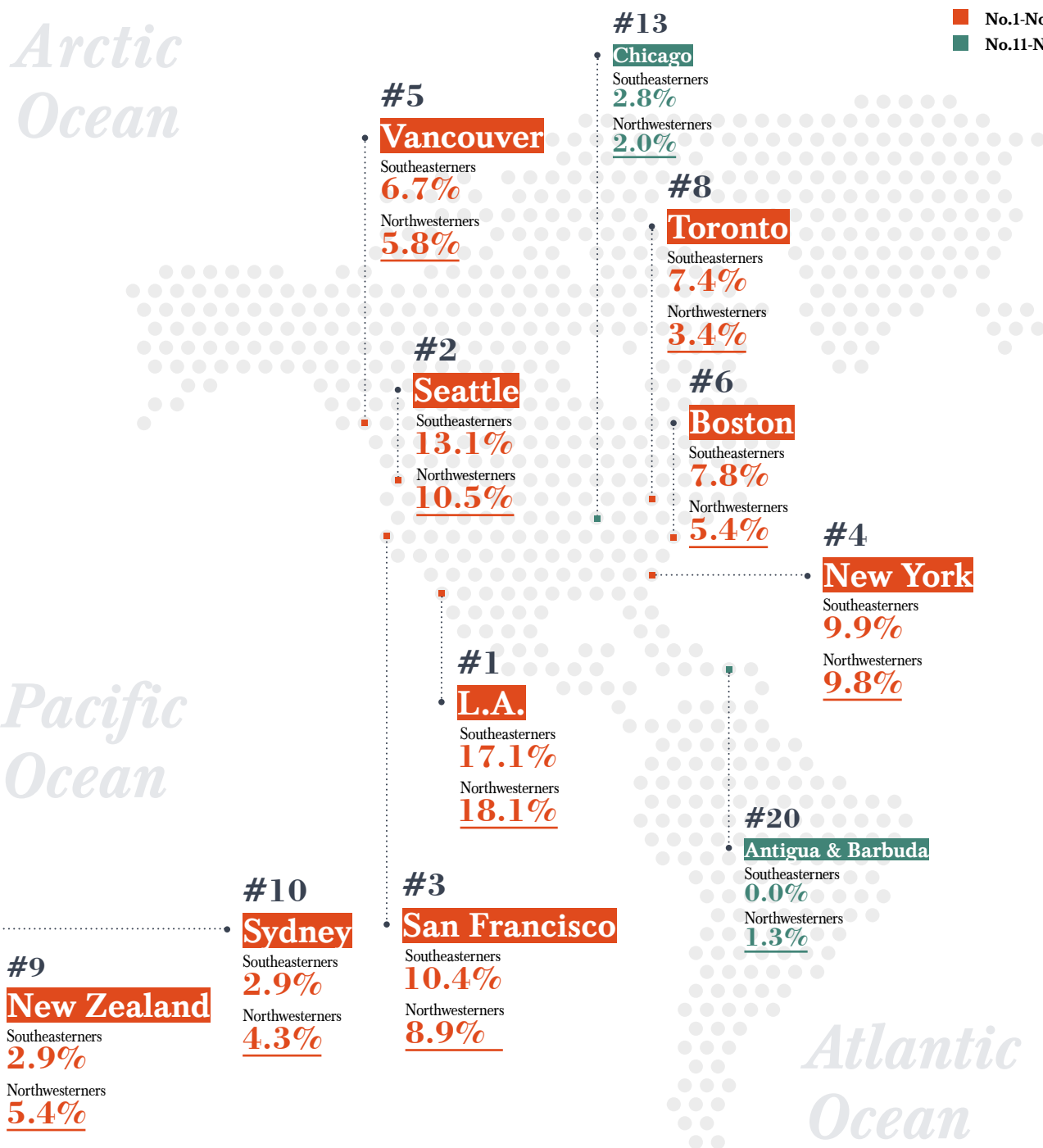
# The Most Highly Favoured Overseas Property Purchase and Emigration Destinations

Arctic Ocean

Pacific Ocean

Atlantic Ocean

■ No.1-No.10  
■ No.11-No.25



Source: Immigration & the Chinese HNWI 2017 Bespoke Survey



# Interpreting the Chinese Immigration Map

*Partner, Visas Consulting Group;  
Experienced Immigration Lawyer*



David Chen (left)  
Luis Figo (right)

“

*For some people,  
immigration is  
also a form of asset  
allocation.*

”

## David Chen

*Partner Lawyer, Visas  
Consulting Group; Experi-  
enced Immigration Lawyer*

***Hurun Report: In the present conditions of economic restructuring and industrial upgrading that China faces, along with capital market uncertainty, how are trends in overseas investment, emigration and property purchases changing among Chinese HNWIs?***

***David Chen:*** Alongside the transformation the global economy is undergoing, demands among emigrants are also changing. In the past, emigration projects tended to be 'passive', with obtaining a green card through investment the main aim. Now, the market is becoming diversified, with emigration destinations' immigration policies

linked to economic development. Therefore, when investors choose projects, they have more 'active' demands, and aim to preserve their investments and even make value-added gains, as well as gaining green cards. From this point of view, the popularity of US dollar products is easily explained, with investor confidence in the dollar underpinning this growing tendency.

***Hurun Report: In your opinion, what is the driving force behind HNWI overseas emigration?***

***David Chen:*** In our white paper research over the past three years, we

have found that the driving forces for overseas emigration among Chinese HNWIs have not changed much, with one's children's education, air quality, living environment, preservation of assets and so on all featuring. However, the relative importance attached to these factors has altered significantly. Three years ago, respondents were mainly concerned with their children's education, whereas this year, due to uncertainties surrounding the domestic investment trends and policies, investors are wary of rushing into investments and tend to allocate a greater proportion of their portfolio to dollar products; for these people, immigration is also a form of asset allocation.

***Hurun Report: How do emigration preferences differ among HNWIs from different regions of China? What are the reasons for these differences?***

**David Chen:** There are clear regional differences. In China's first tier cities such as Shanghai, Beijing and Guangzhou, which are more international and have greater access to information, the primary appeal is the education of one's children. Therefore, Anglophone nations such as the USA, the UK, Canada and Australia tend to be their first choices. In second and third tier cities in areas such as the Northwest, investors tend to place greater emphasis on environmental factors due to higher levels of pollution where they live, as well as straightforward and efficient emigration processes. Therefore, they tend to prefer countries in mainland Europe and the Caribbean. In researching this white paper, we also discovered an interesting phenomenon: that is, a certain proportion of HNWIs decide to emigrate because of high property prices in China, and fund it through selling off property. In many first and second-tier cities where prices have reached a peak, many middle class individuals are taking advantage of this to fund emigration, by selling off their property and investing it in their children's education, enjoying an overseas standard of living and investing in overseas property.

***Hurun Report: This year's survey results show that a proportion of HNWIs are beginning to pay attention to emigration destinations such as Antigua and Bar-***

***buda. What are the emigration and investment highlights of such countries?***

**David Chen:** Increasing awareness of wealth inheritance issues among Chinese investors is behind the rise of naturalization-through-investment schemes. With the imposition of estate taxes and the imminent implementation of the CRS, Chinese HNWIs need to consider how to transfer their assets to the next generation. At present, many Commonwealth countries offer naturalization-through-investment policies as well as boasting flexible tax systems, so obtaining a second nationality has become a good option for Chinese HNWIs. In addition, a Commonwealth passport also solves various nationality issues regarding their children's education and listing companies overseas, further adding to the appeal.

***Hurun Report: What are the main difficulties facing HNWIs looking to invest and emigrate overseas?***

**David Chen:** Starting from this year, China will implement the CRS guidelines, which means that HNWIs' overseas asset information will gradually be disclosed to China's tax authorities, with overseas assets becoming a part of global assets, and being included in the corresponding tax category. This is a very significant step in the tax internationalisation process in China, and it is also paving the way for the implementation of corresponding tax policies in future. In addition, China's foreign exchange policies are gradually tightening, which will also present obstacles for Chinese looking to invest overseas.

***Hurun Report: With the formal launch of the CRS in China, what are your suggestions for HNWIs' overseas tax plans?***

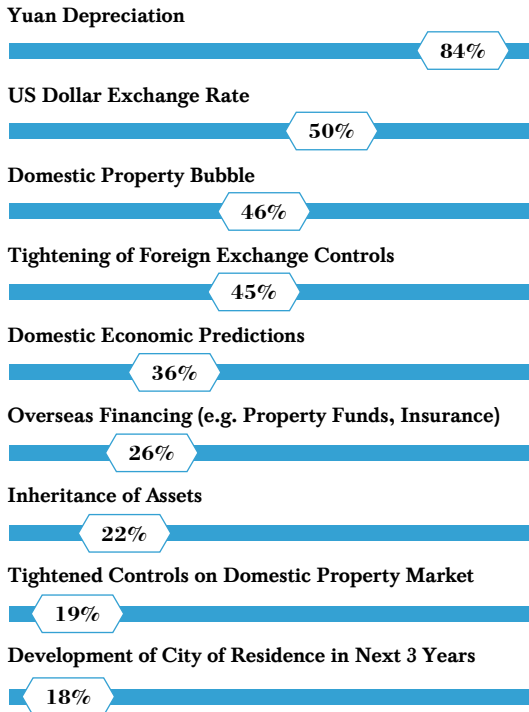
**David Chen:** The implementation of the CRS is the first step in the international standardisation of China's tax policy. Therefore, I suggest that China's HNWIs plan the transfer of their assets to the next generations in advance in order to do so reasonably and legally. Of course, as a professional emigration organisation, we are more than willing to help our customers obtain green cards and high-level international services to open up a new chapter in their families' lives overseas.

# Investment Immigration Hot Topics

With the Fed raising rates, 2016 was undoubtedly a year of significant change in terms of investment opportunities, and it is expected that the Fed will have done so a further three times by the end of 2017. Meanwhile, the yuan continues to depreciate, and indeed it had fallen to a rate of 6.9 against the dollar at the time of writing. In addition, a range of policies, including property purchase restrictions in China's first-tier cities, greater clarification of estate tax trends and the launch of the Common Reporting Standard (CRS) in China have jangled the nerves of China's HNWI's. Amid this frenzy of new economic developments and policies, considering how to allocate one's assets overseas has become a significant trend.

Compared with last year, HNWI's are paying more attention to financial issues, and their interests are becoming more diversified. 84% expressed concern about the devaluation of the yuan, up 50% on last year. Nearly half expressed concerns about the exchange rate of the dollar, foreign exchange controls and domestic property bubbles. More than 60% believe that domestic house prices will continue to rise over the next three years by varying degrees. It is worth noting that overseas property and land investments are not subject to disclosure in the CRS

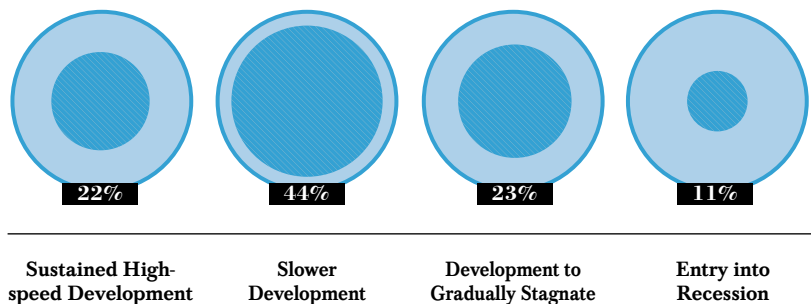
## Main Financial Concerns



## Expectations for Chinese Housing Prices in the Next 3 Years



## Expectations for China's Economic Development In Next 3 Years



information exchanges set to be implemented next year, and without doubt, developments in the domestic and overseas property markets will affect HNWI's overseas property purchases.

This year, China's HNWI's have also begun to pay significantly more attention to overseas financial

management, with 26% of them concerned about it, double last year's figure. With regards to China's future, over 60% are optimistic about its economic development over the next three years, or express caution. 22% believe that high-speed development will continue, and 44% think that economic development will slow down.

## Steady Investment Principles

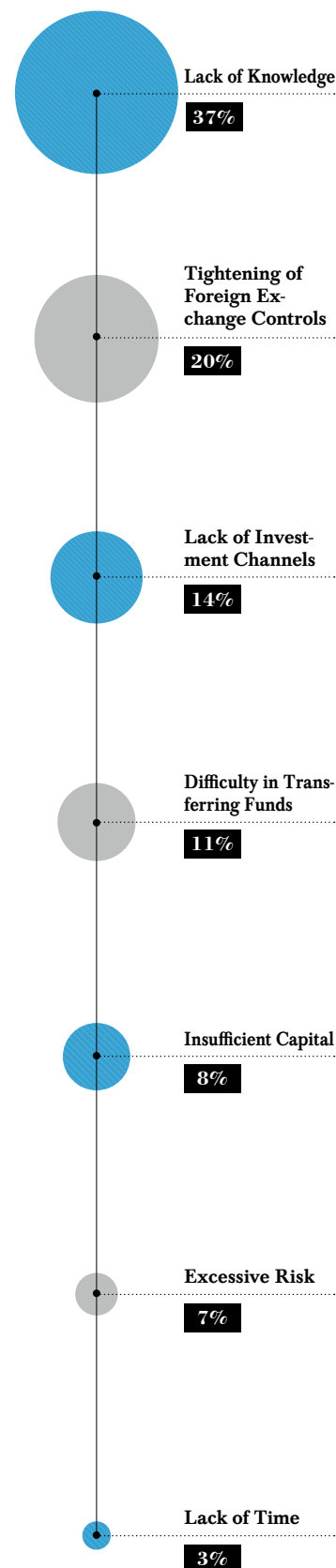
HNWIs continue to take a more cautious approach this year, which affects their overseas financial considerations. This year's survey shows that risk control methods remain the primary overseas investment focus for HNWIs, accounting for 35%. The next most common factors for consideration were reliable investment mechanisms and risk assessment, with 21% and 18% respectively.

The lack of overseas investment knowledge, a lack of investment channels and financial transfer difficulties remain the primary problems for HNWIs. The tightening of foreign exchange controls recently has thrown a further obstacle to overseas investment in their path, with 84% of them viewing this development's impact on overseas assets as having a very or somewhat adverse effects.

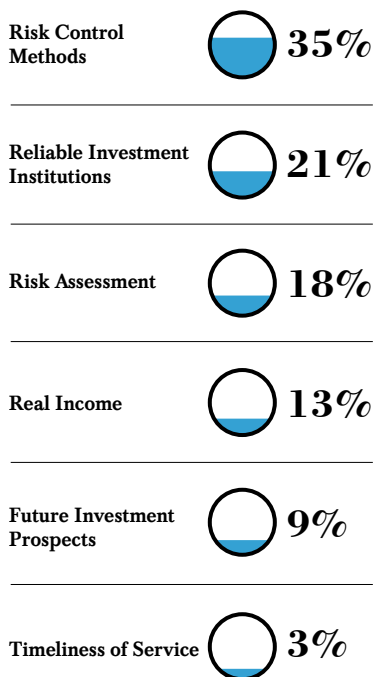
## Hobby Investments Growing Fast

According to the results of the *Hurun Chinese Luxury Consumer Survey 2017*, 67% of HNWIs indulge in 'hobby investments', up nearly 10% on the figure for 2016. As with last year's trends, traditional painting and calligraphy (14%), jewelry (12%) and watches (11%) were the three main investments. These were followed by fine wines (10%), wooden furniture (8%), contemporary art (7%), classic cars (4%) and porcelain (2%). This year, there is more interest in mahogany furniture, fine wine and ancient paintings, with the proportions investing in them increasing at the substantial rates of 33%, 25% and 16% respectively. On the other hand, those investing in jewelry fell from 13% to 12%.

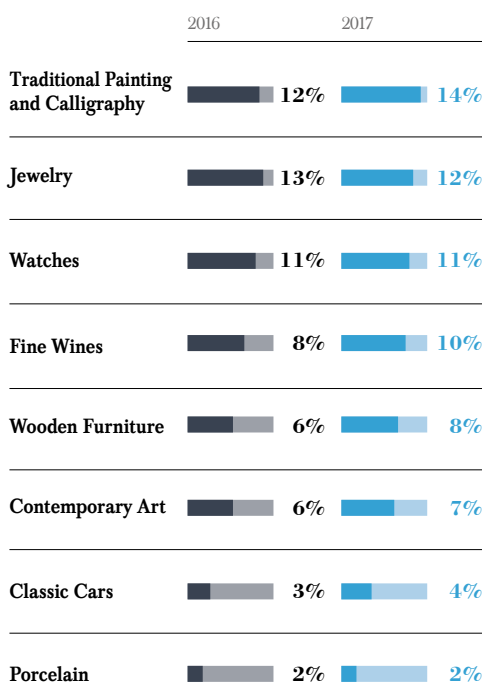
## Main Overseas Financial Investment Problems



## Main Considerations for Overseas Financial Investment



## Hobby Investments



Source: Hurun Best of the Best - Chinese Luxury Consumer Survey 2017

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# *Emigration and Inheritance Issues in China's Age of Economic Transformation*

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*Wang Mudi: GDTV Producer and Host*

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**Wang Mudi**

*GDTV Producer and Host*

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**Hurun Report:** *As a high-profile figure in the financial media world, what changes do you expect to see among the world's major currencies, and how will they affect China's HNWI's?*

**Wang Mudi:** In the current macroeconomic climate, the era of the yuan's unilateral appreciation is over. Now, a lot of academics are cautiously optimistic about the future of the yuan. I believe channels for the devaluation of the yuan have been completely opened. The reasons for this are as follows: Firstly, the United States has completely emerged from the financial crisis, and President Trump's planned tax cuts will give the economy a powerful boost. With the global economy in a period of relative weakness, the dollar alone is likely to gain in strength relative to other currencies. Compared with other currencies, the yuan is by no means the weakest. However, when it comes to the exchange rate between the yuan and the dollar, the yuan will weaken in future. This is one reason why large numbers of Chinese HNWI's are turning to overseas investments. Their investments

tend to be in dollar assets. At present, China is being severely affected by factors such as high costs, heavy taxes, falling exports and a lack of innovation. China's HNWI's are gradually looking overseas when it comes to investments, as they seek a balanced asset allocation.

**Hurun Report:** *China's economy is experiencing a shift from being export-driven to being consumption and service-driven, with large numbers of HNWI's continuing to emerge. What are the new trends and demands regarding investment and emigration among this new demographic?*

**Wang Mudi:** They have already begun looking for international investment opportunities. Investment is a method of asset allocation, and can bring profits. Emigrants are more focused on the next generation's education, inheritance of wealth, lifestyle and other factors. Adapting to globalization constitutes the main consideration of HNWI emigrants, including aspects such as wealth, lifestyle, the next generation, health and so on.

**Hurun Report: From an economic point of view, what are HNWI's investment emigration goals, and what other factors do they focus on?**

**Wang Mudi:** From an economic point of view, safe, balanced and stable growth is the priority. Domestic policy changes in the housing and stock markets, along with other areas, are occurring more rapidly than in overseas markets. At the same time, compared with the domestic market, overseas markets are more stable in terms of both price and returns. Furthermore, overseas investment also makes sure one's eggs are not all in the same basket, while obtaining a stable income. More importantly, overseas assets help to hedge against the risks associated with yuan-denominated assets.

**Hurun Report: Based on conditions domestically and internationally, what emigration trends do you expect to see among Chinese HNWI's? What advice do you have for them?**

**Wang Mudi:** A globalised lifestyle is without doubt the main pursuit of China's HNWI's. The convenience of mobile internet and the development of transportation links will certainly lead to an upsurge in emigration in future. Growing numbers of HNWI's are likely to pay attention to emigration in years to come. When planning for it, they need to consider the following two points. Firstly, avoid being cheated, by choosing a professional emigration agency. Secondly, assess whether one's situation is suitable for conditions in countries overseas and international culture.

**Hurun Report: How do globalisation and the international economic outlook affect the plans of China's entrepreneurs to pass on their legacies to the next generation?**

**What are the causes of these effects?**

**Wang Mudi:** Unlike certain European nations, China has no aristocratic tradition. When discussing how to manage wealth inheritance, we should observe how it is done overseas. China has no culture of this, and at the same time, there is a large generation gap between the first and second generations. Now, large numbers of second generation entrepreneurs have no intention of taking over the family business, preferring to focus on areas they are more interested in such as online business, rather than the traditional fields their par-

ents made their fortunes in. Inheritance is as much about the transmission of one's spiritual heritage as of wealth. Without the latter, the former is impossible to realise. For the current generation of Chinese entrepreneurs, it is well worth observing how overseas dynasties transmit their values, to let their wealth be passed on in a professional manner.

**Hurun Report: The succession of the first generation of entrepreneurs by the second, along with corporate restructuring and other news, have generated a lot of column inches in the financial media. What are your views on this?**

**Wang Mudi:** The Chinese economy's most valuable resource is 'people', but it is also its greatest danger. The first wave of entrepreneurs brought vitality to China's process of opening up and reform over the past three decades, but this pioneering spirit may lack successors. The key to economic success lies with the education of the second generation. On the other hand, in terms of personal choice, the second generation prefers a more elegant and relaxed way of life. At present, China has reached a turning point in terms of production mode. Continuing to rely on low labour costs and investment cannot meet economic requirements in future. Therefore, I think we need to give the next generation of entrepreneurs more understanding, tolerance and opportunity.

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**Adapting to globalisation constitutes the main consideration of HNWI emigrants, including aspects such as wealth, lifestyle, the next generation, health and so on.**

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## Interpreting CRS Policy

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As a measure which is set to have significant implications for global asset allocation and wealth inheritance, the upcoming implementation of the Common Reporting Standard (CRS) is without doubt one of the hottest topics among Chinese HNWI's this year.

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### CRS Summary:

In 2014, the OECD issued the Standard for Automatic Exchange of Financial Account Information in Tax Matters, aimed at combating cross-border tax evasion. The CRS was included in this.

In December 2015, China signed the Multilateral Competent Authority Agreement, allowing it to automatically exchange financial account information as prescribed in the CRS.

This year, the CRS is formally coming into effect. The precise implementation schedule is as follows:

- ◆ **January 1 2017**  
Financial institutions in China began to perform due diligence in accordance with the CRS.
- ◆ **Before December 31 2017**  
Financial institutions in China are to have completed due diligence on high net worth personal accounts.
- ◆ **Before December 31 2018**  
Financial institutions in China to have completed due diligence on the stock of individual low net worth accounts and all institutional accounts.
- ◆ **September 2018**  
China will begin to exchange information on non-residents' financial accounts.  
The exchange of tax information is an international obligation undertaken by China as a contracting party in the agreement, in order to strengthen international tax cooperation, to improve tax management of transnational taxpayers, to fulfill the agreement to avoid double taxation of income and property and the prevention of tax evasion.

At present, there are around 3,000 agreements in place worldwide to avoid double taxation, the vast majority of

which contain information exchange terms. Additionally, because tax-related evidence needs to be provided when applying, their role in practice is very limited. As the CRS will be automatic, there will be no need to provide explanation for each exchange of information.

The kind of information that will be exchanged concerns the disclosure of financial assets, and in future, Chinese HNWI's could face issues with asset disclosure.

Another aspect for consideration is that the implementation of the CRS could form the basis for an estate tax in China, as for a country to implement one, it is necessary for it to have access to clear information concerning its citizens' assets.

In addition, at the end of 2016, the People's Bank of China released Measures for the Administration of Financial Institutions' Reporting of High-Value Transactions and Suspicious Transactions. The measures state:

- ① The reporting threshold for yuan-denominated large-sum cash transactions will be reduced from CNY200,000 to CNY50,000, with the statistical methods and time limit for financial institutions to report large-sum and suspicious transactions adjusted. Reporting standards have been changed so that large-sum transaction reports should be made, which concerns high-value transactions and suspicious transactions.
- ② The new regulations apply to large-sum cross-border yuan transactions. The large-sum cross-border transaction reporting standard for yuan is CNY200,000.

The new rules began to be implemented on July 1 2017. Due to the new CNY50,000 limit, the volume and complexity of remittances is set to increase. As a result, it has become much harder for yuan to leave the country.

With foreign exchange controls becoming more stringent and the CRS coming into effect, how can Chinese HNWI's

with assets overseas, and those looking to invest overseas, hope to adapt to this challenging situation?

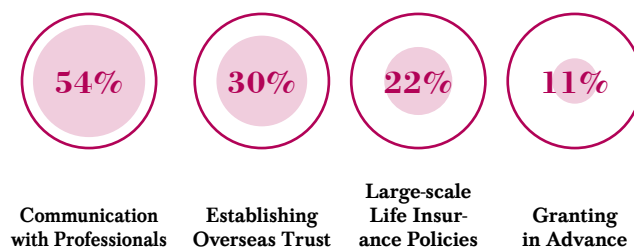
The survey shows that nearly 40% of HNWI's somewhat understand the CRS, and that among them, 15% have begun to make tax avoidance plans accordingly. When investing in overseas assets, tax avoidance has become an important consideration, with 24.5% already having made such plans. Compared with last year, among those who lack a high level of expertise in overseas investment, increasing numbers (54%) report that better communication with professionals is their primary method of asset planning. At the same time, establishing overseas trusts (30%) and the purchase of large life insurance policies (22%) are their preferred method of financial management. With the creeping implementation of estate tax policies, over 40% of HNWI's have begun to allocate their assets internationally, with the purchase of insurance policies and the family emigrating overseas the most direct methods of dealing with it.

With the immediate implementation of the CRS, global tax planning is a pressing priority for China's HNWI's, and growing numbers are becoming aware of the importance of global tax planning to limit risk. Overseas emigration and naturalization are the most suitable methods for tax planning. As a result, the issue of how to obtain overseas nationality is set to become a key issue among Chinese HNWI's in future, as emigration and overseas naturalization put them in a better position to deal with the CRS.

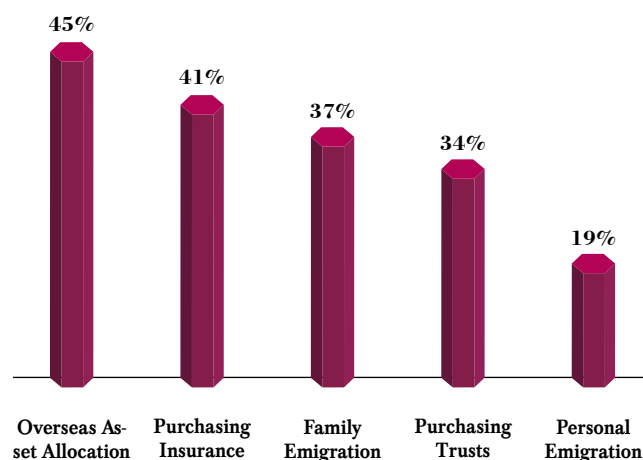
If Chinese HNWI's hold overseas nationality, they gain permanent residency status, which in turn affords them a degree of information shielding and asymmetry. When it comes to planning reasonable tax avoidance, they still prefer the countries traditionally associated with it, namely the USA (20%), Hong Kong (15%), offshore islands such as those in the Caribbean (9%), Singapore (7%), Canada (6%), Switzerland (3%) and the UK (1%).

As global tax policies change, certain emigration destinations such as Antigua and Dominica are growing in prominence. These Caribbean nations are world-renowned tax havens, and with no estate, inheritance, income and capital gains taxes, and no taxes on global assets, such destinations are attractive choices for maintaining and growing assets and for the overseas listings of companies.

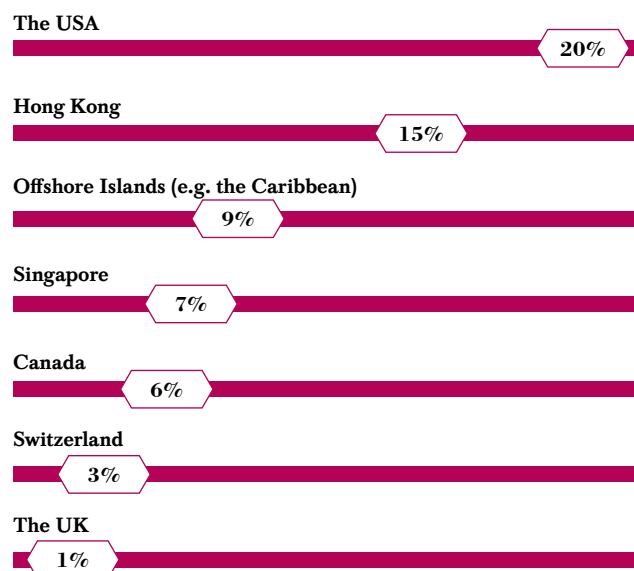
## Property Planning Methods



## Methods of Dealing with Estate Tax



## Preferred Nation for Reasonable Tax Avoidance





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# *Antigua & Barbuda: Investment = Citizenship = Commonwealth Passport*

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*Prime Minister Gaston Browne Speaks About  
Antigua & Barbuda's Citizenship by Investment Program.*

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***Huron Report: Prime Minister Browne, for those who aren't familiar with Antigua and Barbuda, please tell us a little bit about your beautiful country?***

***Prime Minister Browne:*** Antigua and Barbuda is located in the heart of the Caribbean and is one of the most desired vacation destinations for North Americans and Europeans. Travellers, and the world's affluent, value Antigua's vibrant culture, unspoiled nature, famous beaches, and established infrastructure for both vacations and purchasing vacation homes. We have direct flight services to our new international airport from major cities in the United States, Canada, and Europe. All of this drives a reliable tourism economy, and a global perspective. We are a member of the British Common-

wealth, the World Trade Organization, the United Nations, and a British Colony for 350 years; Antigua gained its independence in 1981.

***Huron Report: Explain to us why Antigua and Barbuda has a Citizenship by Investment Program (CIP) ?***

***Prime Minister Brown:*** The main focus of the CIP is to enhance Antigua and Barbuda's economy. Funds received from CIP investors are directed to initiatives that support economic development and employment for the citizens of Antigua and Barbuda. The main driver of our economy is tourism and with the CIP we are seeing increased investment in the tourism sector through the creation of world class resorts that attracts

more visitors and real estate purchasers to our country and drives economic development and employment for our citizens. It really is a win-win program. Those who invest through the CIP program are investing in growing the economy and enhancing the lives of the citizens Antigua and Barbuda and enjoy the benefits of being a citizen of Antigua.

**Huron Report: What are the requirements to become a citizen of Antigua and Barbuda ?**

**Prime Minister Brown:** To become a citizen of Antigua and Barbuda a person makes a significant economic contribution to the Country through the CIP. In exchange, and subject to stringent application procedures, including thorough background checks, the applicants and their families are granted citizenship. To qualify for citizenship, the primary applicant must be over 18 years of age, meet the application requirements and either invest in Antigua and Barbuda through our National Development Fund or through approved real estate or business investments.

**Huron Report: Why should people invest in Antigua and what are some of the benefits?**

**Prime Minister Brown:** Investing in Antigua and Barbuda through CIP allows people to become citizens of Antigua and Barbuda. As a citizen of Antigua and Barbuda, investors enjoy the benefits of a Commonwealth country passport which allows individuals to freely travel for pleasure or business to 130 countries without needing to apply for a visa. There is no requirement for

an applicant to relinquish citizenship in his or her home country and as a citizen, individuals have access to an international banking institutions that may assist some individuals in tax and estate planning. Antigua and Barbuda has strong asset protection laws and a well-regulated financial services industry. We have a stable democratic government and a legal system based on English common-law which should give investors comfort.

**Huron Report: Speaking of world class resorts, we are told that Half Moon Bay is being redeveloped as a world class resort and qualifies for the Citizenship by Investment Program?**

**Prime Minister Brown:** Yes, Half Moon Bay has a long and storied history as one of the top resorts in the Caribbean until 1995 when it was unfortunately damaged by Hurricane Luis. In order to maximize the opportunity that lies ahead in one of Antigua's most treasured assets, we sought out one of the world's foremost resort developers, Replay Resorts. Replay's experience is unmatched, and as importantly, we believe that Replay embodies the beliefs and the culture of Antigua. The Half Moon Bay project is an approved CIP project and those who invest in Half Moon Bay can be assured they are investing a country that attracts the high-end traveller, a location that is one of the most treasured in our country and a hotel with a developer and a hotel brand that are world class. We couldn't be more pleased to see Half Moon Bay resurrected as what we believe will become one the world's finest resorts.



**Gaston Browne**  
*Antigua & Barbuda's  
Prime Minister*

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**Antigua and Barbuda has strong asset protection laws and a well-regulated financial services industry.**

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# The Impact of Sino-US Relations on Immigration Trends



**David Chen**

Partner Lawyer, Visas Consulting Group; Experienced Immigration Lawyer

The USA tops the *Chinese Immigration Index* as the destination of choice once again, but with anti-immigration rhetoric central to the Donald Trump campaign, questions are inevitably being asked about how policies will change now that he is in office, and how Sino-US relations will be affected. To get a clearer picture, Hurun Report discussed these issues with David Chen of Visas Consulting Group and Elizabeth Harrington, Hurun Report's North American region publisher at large.

**Hurun Report: What effects has Trump had on immigration policy?**

**David Chen:** Many of these policies have been subject to constant amendment. Trump's 'Muslim Travel Ban' has faced opposition in several states and from courts including the Federal District Court and Supreme Court. Likewise, the Mexico border wall has come under a great deal of financial pressure. Trump has become more pragmatic, in contrast to the radical rhetoric he initially espoused. However, in his remarks on legal immigration, Trump has always been most welcoming.

**Hurun Report: Are Trump's policies a blessing or a curse for investment immigration?**

**David Chen:** Looking at the bigger picture, Trump is likely to be highly beneficial for investment immigration. This is because the overseas funds attracted through the EB-5 program can help create American jobs, in fitting with Trump's aim of economic revitalisation.

In Congress, there is widespread acceptance of its benefits, and its stakeholders are working hard to make EB-5 projects more attractive to foreign investors, and to make it more competitive.

**Hurun Report: How do you think Trump's policies will impact China's Belt and Road initiative?**

**David Chen:** The Belt and Road Forum for International Cooperation held in May of this year was a great success. Trump sent Matthew Pottinger, a senior National Security Council official to head the American delegation, in the wake of Chairman Xi's state visit to the United States and the 10-Point Trade Plan agreed during it, reflecting a positive attitude on the part of the United States towards the Belt and Road Initiative. The initiative is an important way to strengthen ties between China and the rest of the world. As China promotes the expansion and deepening of the initiative, the Trump administration and growing numbers of American companies are becoming aware of the historic opportunity for Sino-US cooperation the Belt and Road presents. We believe that Trump, with his businessman's mentality, will note from the Belt and Road initiative that while China is able to provide funds, manpower, and infrastructure technology, the United States will also be able to contribute regional security, international management experience, soft power and so on, allowing for very strong cooperation between China and the United States in the initiative.

*Hurun Report: Since President Trump took office, there have been rising protectionist measures against China. Under this situation, could you please share your ideas about the current relationship between the USA and China, and how the “New Deal” will affect the immigration trends of Chinese HNWI to the USA?*

**Elizabeth Harrington:** There are challenges, but leaders believe the relationship is strong and will continue to be positive for immigration, education and investment. President Xi said when he met President Trump in Florida: "There are a thousand reasons to make the China-US relationship strong ... and not one to damage it". 80% of Chinese and US leaders agree that bilateral trade benefits both countries. Chinese investment in the US increased to USD45.6 billion in 2016 – a 200% increase from 2015. Chinese companies created 2.6 million jobs in the USA.

Education is still a great way to enter the USA. The 353,000 Chinese students in the USA contributed USD16 billion in 2016. Chinese and US Millennials have strongly positive views about China-US cooperation, and the people-to-people connections created by young people will have a very good impact on future relations.

*Hurun Report: Could you please give some suggestions to Chinese HNWI who plan to immigrate through investment immigration schemes?*

**Elizabeth Harrington:** Real estate continues to be an excellent vehicle. US property still offers great value, security, appreciation, and wealth management opportunities compared to China. Los Angeles is the number 1 destination in the US for

Chinese and offers many opportunities because of the large size of the market and a local government which is strongly supportive of Chinese immigration and investment. Investors are advised to explore second tier cities such as Houston and Miami where prices are lower and return on investment is higher. Commercial real estate, such as hotels and condos, also offers excellent opportunities. When investing in real estate it is important to find an adviser who can provide concierge services to help identify good schools, handle financial and legal issues, and manage properties.

Investment or acquisition in US companies also offers great financial potential. Recently Chinese companies have acquired US hotels, insurance companies, and technology firms, which offer access to the large US market and products or technologies which can be taken back to China to drive domestic growth.

*Hurun Report: How can Chinese who have immigrated to the US deal with difficulties such as language and culture?*

**Elizabeth Harrington:** Becoming engaged in your child's school is an excellent way to become part of a new community. A good concierge service can help families do this. Universities and high schools have many student exchange and alumni programs which help students feel at home. Joining local business and civic organizations is a good way for Chinese investors to build relationships. Most cities have organizations such as the LA Economic Development Center or the Bay Area Council in San Francisco which welcome Chinese business leaders and their families.



**Elizabeth Harrington**

*Hurun Report's North American Region Publisher*

## Entrepreneurs' Views on Wealth

The results of the *Hurun Best of the Best Awards 2017* revealed that the threshold for 'financial freedom' has risen by 50% compared with last year, with those based in first-tier cities setting it at CNY290 million, and those in second-tier cities placing it at CNY170 million. China's HNWI's believe that financial freedom can be achieved by the age of 41 on average. 40% of respondents plan to travel around the world after reaching the threshold.

LIXIANG  
MAO



**Mao Lixiang**

*Fotile Group  
Chairman*

**2016 Hurun Rich List No.230**

**Hurun Report: What preparations do family businesses need to make over the next 5-10 years?**

**Mao Lixiang:** They need to cultivate a suitable successor, to avoid conflict between family members and management. They need to nurture top-quality management.

XIPEI  
JIANG



**Jiang Xipei**

*Far East Holding Group Ltd  
Chairman and Party Secretary*

**2016 Hurun Rich List No.366**

**Hurun Report: What values do you pursue in life?**

**Jiang Xipei:** Business is an important part of my life, but certainly not its goal. I aim to alter my identity from that of 'entrepreneur' to someone who knows how to live life to the full, to achieve my ultimate goal of a happy life.

JIANGUO  
WANG



**Wang Jianguo**

*5 Star founder, 5 Star  
Holding Group Chairman*

**2016 Hurun Rich List No.696**

**Hurun Report: What did you mean when you said that 'Companies...should be great missions'?**

**Wang Jianguo:** Innovative businesses constitute a great cause. For instance, Kidswant's 'cause' is to allow children to enjoy health and happiness through its excellent products.

SHENGLONG  
FU



**Fu Shenglong**

*Dahan Holding Group Director  
President and Party Secretary*

**2016 Hurun Rich List No.1189**

**Hurun Report: What are your expectations for your children in terms of your family legacy?**

**Fu Shenglong:** I want them to conduct themselves well. As for what they choose to do in the future, I don't think this is important; it's enough as long as they inherit some of my ideas. I hope that they know that Dahan's core business value is 'capital=responsibility'. The more capital one accumulates, the greater the corporate responsibility, and therefore the greater one's initiative must be in shouldering it.

DONGLEI  
WANG



**Wang Donglei**

*NVC Group Chairman, Elec-Tech International Co. Ltd Chairman and President*

**2016 Hurun Rich List No.1903**

**Hurun Report: What is your dream?**

**Wang Donglei:** One is to achieve value in life and create wealth. The second is to become the world number one in small home appliances. The third is to make NVC one of the world's top LED companies. I have achieved the first two, but the third could happen quickly or take much longer. I have about ten years of working life left, and I need to devote much energy to manage two very different in teams in my companies Elec-Tech and NVC.

JIAXUE  
GUO



**Guo Jiaxue**

*Dongsheng Group  
Chairman and President*

**2016 Hurun Rich List No.1903**

**Hurun Report: What do you think is the value of a business?**

**Guo Jiaxue:** Once, I may have been determined to build a Fortune 500 company, but now, I am more concerned with developing the cultural heritage and value of the company over the course of a lifetime. I would like to say, how to achieve this goal is clear to me, and therefore I am happier and calmer than ever. It is more valuable and meaningful to devote one's life to a great cause than to create wealth.

# About Hurun Report

An authoritative source since 1999

Established as a research unit in 1999, Hurun Report Inc. has grown into a leading media group targeted at China and India's high net worth individuals. Its flagship is the Hurun China Rich List and, since 2012, the Hurun Global Rich List. Headquartered in Shanghai, Hurun Report has offices in Beijing, Guangzhou, Chengdu, Sanya, London, Los Angeles, Chicago and Cochin, Kerala in India.



## Hurun Research

Hurun Research ('Nobody Knows China's Rich Better') has grown to become the world's leading authority when it comes to understanding the Chinese high net worth individual. Recent reports include partnering with some of China's most important financial institutions, local government, multinationals and luxury brands, including Bank of China, Taikang Life, Minsheng Bank, Minsheng Financial Leasing, Industrial Bank of China and the Changbaishan government.

Hurun Horse & Sports, Hurun Health, Hurun Property and Hurun English.

## Hurun Conferences and Training

Hurun Conferences and Training hosts over 100 events across China every year, led by its flagships in Beijing and Shanghai every year. Hurun Conferences and Training brings Chinese entrepreneurs aboard, to the US, London, Singapore, Australia and India.



## Hurun Media

Hurun Media ('The Voice of Chinese Entrepreneurship') reaches between one and two million unique viewers a week through its digital platform and a further 485,000 a month through its print media. Digital media is made up of 7 WeChat social media accounts, an online business talk show called MaShangHu, distributed through iQiyi, CBN and Ningxia Satellite, and Hurun.net. Our flagship WeChat account is Hurun Business, with others including Hurun Education, Hurun Art,

## Hurun International

Hurun International. Hurun Report Inc established its India business in 2012, which today is best-known for the Hurun India Rich List, Hurun India Philanthropy List and for hosting events with some of India's most respected entrepreneurs.

## Hurun Investments











Hurun Investments includes a CNY 100m early-stage venture capital fund, and strategic investments in media, education, classic cars, financial services and luxury.



For Further Information, See  
www.hurun.net  
Official Wechat Platform:  
Hurun Report  
Hurun International Elite  
School and Hurun Art are now  
officially launched within the  
Hurun Report account, You  
are welcome to join us



## Appendix: Comparison of Major Global Emigration Destinations

	 US EB-5 Investment Immigration	 Canada Investment Immigration	 UK Investment Immigration	 Australia Investment Immigration (SIV Program)	 Ireland Investment Immigration	 Malta Investment Immigration	 Portugal Immigration	 Spain Immigration	 Greece Immigration	 Antigua Immigration
<b>1 Visa Status</b>	Gaining immigrant status allows immediate access to all education, health care, childcare, pension and other benefits		4-6 months to obtain resident status, 5 years to gain permanent residency	Permanent residency after investment period is fulfilled	Long-term residence visa obtained	Immigrant status acquired in one step	Long-term residence visa obtained	Long-term residence visa obtained	Permanent residency obtained in one step process, maintaining status linked to property	Access to commonwealth passport
<b>2 Investment Requirements</b>	US\$500,000 (approx. CNY3.4 million)	CA\$1.6million (approx.. CNY8 million)	GB £ 2 million (approx. CNY16 million)	AU\$5 million (approx. CNY25 million)	€500,000 (approx. CNY3.75 million)	€250,000 (approx. CNY1.87 million)	€350,000 (approx. CNY2.6 million)	€500,000 (approx. CNY3.75 million)	€250,000 (approx. CNY1.85 million)	US\$400,000 (approx. CNY2.7 million)
<b>3 Investment Method</b>	\$500,000 investment in approved regions, creating 10 jobs, returnable after 5 years	One-time non-returnable payment of CA\$220,000	Invest £ 2 million to buy 5-year British treasury bonds	Invest AUD5 million in complying investments for four consecutive years	Government-approved fund or investment in creating local business	€250,000 government bond purchase and purchase or lease of property	Minimum €350,000 property purchase	Minimum €500,000 property purchase	Minimum €250,000 property purchase	Minimum US\$400,000 property purchase, or, donation of US\$250,000
<b>4 Residency Requirements</b>	Enter the country once every six months	A cumulative total of 2 years within a 5 year period	The main applicant must reside in the UK each year for six months	4 year residence period. Primary applicant to have spent more than 160 cumulative days or spouse 720 days.	One day each year	None	Permanent residency can be obtained after averaging 7 days per year in the 5 years after the application	1 visit per 2 years to maintain residency; 4 years and 2 months' residence within 5 years to make permanent	No residency requirements	Five days within the first five years
<b>5 Naturalization Requirements</b>	A cumulative 2.5 years spent in the United States within a 5 year period	A cumulative 3 years spent in Canada within a 5 year period	9 months spent in the UK each year	3 cumulative years in Australia within a 4 year period to obtain PR	5 years of residence within an 8 year period, 1 year of residence prior to application	5 cumulative years over 7 years and 4 cumulative years in the first 6 years	Naturalisation may be applied for after 6 years	Naturalisation may be applied for after 10 years of legal residence	Naturalisation may be applied for after 7 years of legal residence	Direct citizenship
<b>6 Taxation</b>	Reporting of worldwide income	Reporting of worldwide income	No reporting of worldwide income	Reporting of worldwide income	No reporting of worldwide income	No reporting of worldwide income	No reporting of worldwide income	Non-residents not subject to reporting of worldwide income	Reporting of worldwide income	No reporting of worldwide income





《2017 Chinese Investment Immigration White Paper》

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**Hurun Research Institute**

**Chairman & Chief Researcher**

Rupert Hoogewerf

**Group Publisher**

Sinclair Lyu

**Operations Planners**

Robin King  
Amanda Xiao

**Editors**

Marta Xie  
Cathy Yu

**Art Designers**

Quincy Hu  
Jackie Chi

**Visas Consulting Group Research Institute**

**Chief Researcher**

David Chen

**Group Publisher**

Vincent Chen

**Operations Planners**

Kevin Zhang  
Helen Ji  
Alan Peng  
Snow Si

**Editors**

Quincy Zhao  
Luna Liu  
Chloe Zhang

**Art Designer**

Mandy Liu

